

THOMAS COOK (INDIA) LIMITED
 Regd Office: Thomas Cook Building
 Dr. D.N. Road, Mumbai - 400001



BUSINESSWISE AUDITED FINANCIAL RESULTS
 FOR THE YEAR ENDED 31ST DECEMBER 2011

(Rupees in Lakhs)

| | Standalone | | | | | Consolidated | | | | |
|--|---|---|---|------------------------------------|------------------------------------|---|---|---|------------------------------------|------------------------------------|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| | Quarter ended 31st Dec 2011 (Unaudited) | Quarter ended 30th Sep 2011 (Unaudited) | Quarter ended 31st Dec 2010 (Unaudited) | Year ended 31st Dec 2011 (Audited) | Year ended 31st Dec 2010 (Audited) | Quarter ended 31st Dec 2011 (Unaudited) | Quarter ended 30th Sep 2011 (Unaudited) | Quarter ended 31st Dec 2010 (Unaudited) | Year ended 31st Dec 2011 (Audited) | Year ended 31st Dec 2010 (Audited) |
| 1 Segment Revenue | | | | | | | | | | |
| (a) Financial Services | 901.3 | 679.5 | 757.1 | 3,936.2 | 3,410.8 | 636.0 | 866.5 | 768.2 | 4,345.8 | 4,221.4 |
| (b) Travel and Related Services | 6,599.9 | 8,270.4 | 5,456.6 | 28,590.1 | 23,325.3 | 8,094.5 | 9,347.8 | 5,901.7 | 33,033.5 | 27,574.0 |
| Less: Prior Period items | - | - | - | - | - | - | - | 3.4 | - | (758.4) |
| Net Revenue from Operations | 7,501.2 | 8,949.9 | 6,213.7 | 32,526.3 | 26,736.1 | 8,730.5 | 10,214.3 | 6,673.3 | 37,379.3 | 31,037.0 |
| 2 Segment Results | | | | | | | | | | |
| Profit before Taxation and Interest | | | | | | | | | | |
| (a) Financial Services | 425.6 | 517.0 | 448.8 | 2,382.6 | 2,037.9 | 266.5 | 542.6 | 550.9 | 2,389.4 | 1,959.3 |
| (b) Travel and Related Services | 2,039.2 | 4,599.9 | 2,385.5 | 12,660.2 | 9,864.7 | 2,096.7 | 4,757.7 | 1,383.5 | 12,859.7 | 11,294.7 |
| Total | 2,464.8 | 5,116.9 | 2,834.3 | 15,042.8 | 11,902.6 | 2,363.2 | 5,300.3 | 1,934.4 | 15,249.1 | 13,254.0 |
| Less: Interest and Finance expenses (net of Interest Income) | 537.4 | 637.8 | 635.5 | 2,234.4 | 2,115.5 | 558.4 | 654.4 | 656.6 | 2,308.5 | 2,174.0 |
| : Common Expenditure | 1,330.7 | 915.3 | 1,334.1 | 4,520.9 | 4,471.8 | 1,400.6 | 974.0 | 1,251.8 | 4,876.0 | 4,717.3 |
| Profit before Taxation & Exceptional Items | 596.7 | 3,563.8 | 864.7 | 8,287.5 | 5,315.3 | 404.2 | 3,671.9 | 26.0 | 8,064.6 | 6,362.7 |
| 3 Capital Employed | | | | | | | | | | |
| (a) Financial Services | 12,180.0 | 9,976.2 | 9,868.8 | 12,180.0 | 9,868.8 | 12,957.5 | 11,431.5 | 10,802.1 | 12,957.5 | 10,802.1 |
| (b) Travel and Related Services | 21,225.5 | 23,875.8 | 18,901.8 | 21,225.5 | 18,901.8 | 25,701.0 | 27,144.0 | 22,749.1 | 25,701.0 | 22,749.1 |
| Sub Total | 33,405.5 | 33,852.0 | 28,770.6 | 33,405.5 | 28,770.6 | 38,658.5 | 38,575.5 | 33,551.2 | 38,658.5 | 33,551.2 |
| Add: Common Capital Employed | 2,058.0 | 2,076.5 | 1,867.7 | 2,058.0 | 1,867.7 | 568.5 | 855.5 | 523.1 | 568.5 | 523.1 |
| Total | 35,463.5 | 35,928.5 | 30,638.3 | 35,463.5 | 30,638.3 | 39,227.0 | 39,431.0 | 34,074.3 | 39,227.0 | 34,074.3 |

Note:
 Previous period figures have been regrouped where necessary.

For Thomas Cook (India) Limited

Place : Mumbai
 Date : 16th February, 2012

Madhavan Menon
 Managing Director